



Travel Experiences Manager

Fun, Rewarding Business Opportunity





Table of Contents

1. Introduction
2. Who are we?
3. Who are the Experience Managers?
4. Role requirements
5. Your responsibilities
6. Your compensation





Join us as an Experience Manager

- Smilyli is a travel technology platform that connects travelers with high-quality local experiences. We're looking for passionate and driven individuals to join our team as Experience Managers.
- As an Experience Manager, you'll have the opportunity to work with a global network of Partner Experience Providers (travel agencies, tour operators, etc.) and help them showcase their unique experiences to travelers around the world.
- Whether you're a travel enthusiast, a business development professional, or a freelancer looking for a new challenge, Smilyli offers a unique opportunity to join an exciting startup and make a difference in the travel industry.





Who Are We?

- Smiyli is an online platform that specializes in providing unique and authentic local experiences to travelers. We believe that the best way to discover a new destination is by immersing oneself in the local culture, meeting new people, and trying new things.
- Our platform connects travelers with a global network of Partner Experience Providers (travel agencies, tour operators, etc.) , who offer a wide range of experiences, from local tours and outdoor activities to cultural workshops and wellness retreats.
- We're dedicated to providing travelers with high-quality and unforgettable experiences, while also supporting local communities and businesses. Join us in our mission to promote authentic and sustainable travel experiences!





Experience Managers

- Experience Managers are passionate and driven individuals who help us grow our network of Partner Experience Providers and promote unique local experiences to travelers. They're independent travel entrepreneurs who work remotely and manage the Partner Experience Providers in their designated market.
- Experience Managers play a crucial role in helping us expand our global network of Partner Experience Providers and ensuring that we provide the best possible experiences to our travelers. They're essential members of the Smilyli team, and we're looking for passionate individuals who are eager to join us in our mission to promote authentic and sustainable travel experiences.





Role Requirements

At Smilyli, we're committed to building a diverse and inclusive team. If you meet these requirements and are excited about the opportunity to join a startup that's changing the way people experience travel, then we want to hear from you:

- 1. Market expertise:** Experience Managers must have a deep understanding of their designated market, including its local culture, attractions, and tourism industry.
- 2. Communication skills:** Excellent verbal and written communication skills are essential for Experience Managers, who must be able to establish and maintain relationships with Partner Experience Providers, as well as communicate effectively with the Smilyli team.
- 3. Sales and marketing experience:** Experience Managers should have a strong sales and marketing background, with experience in lead generation, sales prospecting, and promotional campaigns.
- 4. Passion for travel:** Experience Managers must be passionate about travel and have a strong interest in promoting authentic and sustainable travel experiences.
- 5. Independent and self-motivated:** Experience Managers work remotely and must be able to manage their time effectively, prioritize tasks, and work independently.
- 6. Experience in tourism industry:** It's preferred that the candidate has prior experience working in the tourism industry, as a travel agent, or in a sales or marketing role in a related field.





Your responsibilities

As an Experience Manager, your responsibilities include:

- 1. Partner acquisition:** Research and identify potential Partner Experience Providers in your market, reach out to and recruit new partners, and ensure that they meet Smilyli's quality standards.
- 2. Partner satisfaction:** Provide support and guidance to existing partners on the platform, monitor partner performance, and ensure that they're meeting traveler expectations.
- 3. Promotion and marketing:** Collaborate with the Smilyli team on marketing and growth initiatives, including social media, email marketing, and advertising campaigns.
- 4. Reporting and analytics:** Track and report on key performance metrics for your market, including partner acquisition, partner satisfaction, traveler bookings and satisfaction.





Compensation

Experience Managers are compensated between 5% and 10% of the total sales generated by their recruited Experience Providers, based on performance.

At Smiyli, we believe in compensating our Experience Managers fairly for their hard work and dedication. As an Experience Manager, you'll earn a commission on the total sales generated by the Experience Providers you recruit and manage on the platform. Your commission will depend on your sales performance and the level you attain in our program.

Our Top Experience Managers are expected to earn over \$100K/year in commissions





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